



Technical Sales Engineer M/F

1 - The company

AFFINISEP is an innovative, fast-growing company which develops, manufactures and markets technical consumables for analysis and quality control laboratories in the food, environment, pharmaceutical and biotechnology research and development sectors. Located close to Rouen, AFFINISEP exports its products in over 40 countries.

2 - Tasks

We are looking for a dynamic Technical Sales Engineer with a passion for cutting-edge technology and innovation. Join our team and actively contribute to the commercial development of our range of innovative products for sample preparation on the international market. Reporting to your manager, your main tasks will be:

- Identify and develop new international business opportunities.
- Analyze customers' technical requirements and offer appropriate solutions, in close collaboration with the R&D team.
- Ensure complete follow-up of customer requests, from the technical proposal to customer satisfaction.
- Participate in international symposiums and conferences to represent the company and its innovations.
- Write clear and detailed commercial offers.
- Provide regular feedback to the R&D team for continuous product improvement.
- Provide regular reports to your manager

3 - Skills and experience required

With a degree in analytical chemistry (Bac +5 or higher), you have theoretical and practical skills in the use of mass spectrometry for various applications, ideally in proteomics. You have good interpersonal skills, listening skills and the ability to summarize. You are fluent in written and spoken English. Knowledge of other languages would be a plus. Enthusiasm for international travel, team spirit and the ability to work in a dynamic, multicultural environment are essential for this position.

4- Type of contract :

Full-time contract, 6-month fixed-term contract, evolving towards a permanent contract
Position based in the Rouen area, with recurring international travel
Remuneration commensurate with profile and experience.

Innovation, science and internationalism: join us in imagining the world of tomorrow!

To apply for this position, please send your resume and covering letter to rh@affiniseP.com

AFFINISEP SAS

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SAS au capital de 100 000 Euros. RCS Rouen 797 980 844 - Code APE 7490B