



International Technical Support Specialist - M/F

1 - The company

AFFINISEP is an innovative, fast-growing company which develops, manufactures and markets technical consumables for analysis and quality control laboratories in food safety, environmental monitoring, as well as pharmaceutical and biotechnology R&D fields. Located in the Rouen area, AFFINISEP exports its products in over 40 countries.

2 - Tasks

We're looking for a dynamic Technical Sales Engineer with a passion for cutting-edge technology and innovation, two areas firmly rooted in AFFINISEP's DNA. Join our expanding team and actively contribute to the development of our range of innovative products for sample preparation on the international market. Reporting to your manager, your main tasks will be:

- Identify and develop new international business opportunities.
- Use your scientific knowledge to analyze customers' technical needs, understand their issues and propose appropriate solutions, in close collaboration with the R&D team.
- Provide customer training and support in the development of their workflows.
- Ensure complete follow-up of customer requests, from technical proposals to quotations and customer satisfaction.
- Provide regular reports to your manager.
- Attend scientific symposiums and international trade shows to represent the company and its innovations (around 20% of time).
- Promote the company's products and technologies through conferences, webinars and scientific posters
- Provide regular feedback to the R&D team for continuous product improvement and enhancement.
- Participate in the development of new communication tools (flyers, ads...), in collaboration with the marketing team, to promote the company's products.

AFFINISEP SAS

10 rue Richard Dufour – 76770 Le Houllme - France

Email : contact@affinisep.com, www.affinisep.com

SAS au capital de 100 000 Euros. RCS Rouen 797 980 844 - Code APE 7490B



3 - Skills and experience required

With a degree in analytical chemistry (master's degree or higher), you have theoretical and practical skills in the use of mass spectrometry for various applications and method development for LC-MS/MS, ideally for bioanalysis, proteomics, metabolomics, lipidomics, bioamarker analysis, drug discovery or similar fields.

You have good interpersonal skills, good listening skills, the ability to summarize and confidence presenting scientific information to an audience, and you enjoy helping to solve problems. As the majority of exchanges with customers are in English (over 80%), fluency in written and spoken English is essential. Knowledge of other languages would be a plus. Enthusiasm for international travel, team spirit and the ability to work in a dynamic, multicultural environment are essential for this position.

4 - Type of contract:

Permanent and full-time contract.

Position based in the Rouen area, with recurring international travel (mainly in Europe and the USA).

Remuneration commensurate with profile and experience.

Innovation, science and internationalism: join us in imagining the world of tomorrow! To apply for this position, please send your resume and covering letter to rh@affinisep.com

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